

HOT NEWS ABOUT

Rogers Racers!



LET'S CELEBRATE OUR AUGUST QUEENS!

Court of Sales

QUEEN OF SALES



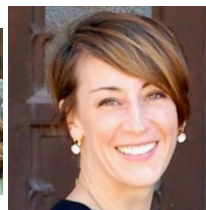
Shelly Marcuk



TOP 5 - WHOLESALE!

- | | |
|------------------|----------|
| 1. SHELLY MARCUK | \$802.50 |
| 2. AMY SIODLARZ | \$721.00 |
| 3. KRISTI WRIGHT | \$713.00 |
| 4. MARTINE OLLE | \$451.50 |
| 5. NONA HAVEY | \$338.00 |

Y-T-D RETAIL
AS OF 9/8/2024
*BASED ON WHOLESALE ORDERS



- | | |
|-------------------|-----------|
| 1. AMY SIODLARZ | \$3484.00 |
| 2. SHELLY MARCUK | \$3311.00 |
| 3. KRISTI WRIGHT | \$3007.00 |
| 4. ALAYNA RICHLIN | \$1389.00 |
| 5. ANNE KAHL | \$1170.00 |
| 6. AUTUMN MISKO | \$971.00 |
| 7. TERRI COBURN | \$909.00 |
| 8. HANNAH FOGLER | \$908.00 |
| 9. MARTINE OLLE | \$903.00 |
| 10. DONNA MAURER | \$789.00 |

CONGRATULATIONS TO ALL WHO REINVESTED IN THEIR BUSINESSES BY PLACING ORDERS IN AUGUST!

BECKY ROGERS
SHELLY MARCUK
AMY SIODLARZ
KRISTI WRIGHT
MARTINE OLLE
NONA HAVEY
ELLEN FIETZ

APRIL KIGEYA
ZHANNA SARKISYAN
JAMIE THOMAS
NATALIE MERKEL
LASHANA MILLER
TERESA SEVERSON
TERRI COBURN

DONNA MAURER
ANNE KAHL
ALAYNA RICHLIN
HANNAH FOGLER
ALISAS DEWITT
AMANDA MELVIN
JERI GROOVER

QUEEN OF SHARING



Shelly Marcuk



TOP 2 - SHARING!

- | | |
|------------------|--------|
| 1. SHELLY MARCUK | 3 NEW! |
| 2. KRISTI WRIGHT | 1 NEW! |

New!
DIOQ



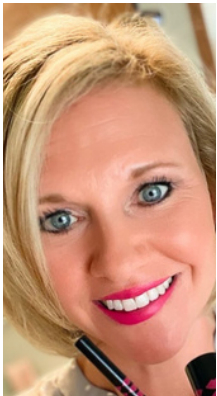
Shelly Marcuk

YOU GOT THIS!



Power Your Sales

AUGUST ACHIEVERS



BECKY ROGERS



SHELLY MARCUK



KRISTI WRIGHT



AMY SIODLARZ



PLUS THEY'RE ON TRACK FOR THE YEARLONG CONSISTENCY CHALLENGE!

POWER YOUR SALES
MONTHLY SELLING CHALLENGE

Earn this Mary Kay-branded nylon outdoor blanket with your \$700+ wholesale order this month!

SEPTEMBER ACHIEVER

Welcome to Mary Kay!

LOOK WHO'S NEW:



Ellen Fietz
SHELLY MARCUK TEAM



Adria Molberg
SHELLY MARCUK TEAM



Jamie Thomas
SHELLY MARCUK TEAM



Natalie Merkel
KRISTI WRIGHT TEAM

Court of Sharing

YEAR TO DATE
NEW TEAM MEMBERS
AS OF 9/8/2024



1. SHELLY MARCUK
2. KRISTI WRIGHT
3. AMY SIODLARZ

- 3 NEW
- 1 NEW
- 1 NEW

\$20

EACH



Hushed Blush



Mauve Crush



Toasted Plum



Natural



Black Cherry

Supreme Hydrating Lipsticks



\$6

Lipstick Case

Enrich Every Wish!

FALL & HOLIDAY 2024



\$16
EACH

Liquid Eye Shadow



\$58

Belara Bundle



\$12

Mint Bliss & Fuzzy Socks



\$28

Men's Hair & Body Wash

Rogers Racers ON THE MOVE!

DIQ



STAR TEAM BUILDER

Shelly Marcuk



STAR TEAM BUILDER

Amy Siodlarz



Jessica Butler

DIQ

PRE-QUALIFICATIONS

- Good standing with the company
- Must be active
- 8+ active personal team members



LIMITED-TIME LEADERSHIP OPPORTUNITY!

REQUIREMENTS

- Must be active
 - Must finish with 24 active team members
 - Must qualify in one, two, three or four months
 - \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
 - \$4,000 minimum team wholesale each month
 - DIQs may contribute up to \$3,000 in personal wholesale
- *Check InTouch for a complete detailed list of requirements and FAQs
www.glbomssgraphics.com

SENIOR CONSULTANT



Kristi Wright

SENIOR CONSULTANT



Hannah Fogler

SENIOR CONSULTANT



Jaclyn Gaffney

SENIOR CONSULTANT



Alayna Richlen



August Top Teams & Love Checks:

CONSULTANT NAME:	%	TEAM COMMISSION:
SHELLY MARCUK	13%	\$273.59
KRISTI WRIGHT	4%	\$9.24
JESSICA BUTLER	4%	\$9.20
AMY SIODLARZ	4%	\$7.24

Career Path:

- SENIOR CONSULTANT: 1-2 ACTIVE TEAM MEMBERS
- STAR TEAM BUILDER: 3-4 ACTIVE TEAM MEMBERS
- TEAM LEADER: 5-7 ACTIVE TEAM MEMBERS
- ELITE TEAM LEADER: 8+ ACTIVE TEAM MEMBERS
- DIQ: BEGIN QUALIFICATION WITH 10 TEAM MEMBERS!

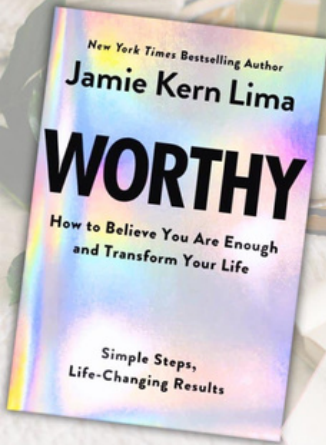
September 2024

Coffee giveaways when we hit 5+ faces on Unit Meetings!

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 LABOR DAY Company offices closed	2 Hello New Products! 7:30PM/CST	3	4 Unit Awards 6:30PM Party Opening at Studio 1PM	5	6
8 Unit Meeting 12:30pm CST	9 Early ordering for Stars & PCP Holiday Hub FB Live	10 Purse Bingo 6:30PM @ MK Studio	11 Zoom Hydrasession 7:30PM/CST	12 Mary Kay Inc. 1st Anniversary	13
Unit FB Party "Back-to-School Blitz"					
15 End of Quarter 1 Everyone can order the new Products! Beauty Sleep Sunday 7:30PM/CST	16 Winter PCP enrollment begins Unit Meeting 12:30pm CST Book Club 1PM/CST	17 Zoom Purse Bingo 6:30PM Lori Hogg Event	18 Purse Bingo 7:30PM - Location TBD	19	20
22 Unit Meeting 12:30pm CST Beauty Sleep Sunday 7:30PM/CST	23 Party Opening at Studio Book Club 1PM/CST	24 Party Opening at Studio	25 Party Opening at Studio	26	27
Unit FB Party "Back-to-School Blitz"					
29 Last day of the month to place online orders. Beauty Sleep Sunday 7:30PM/CST	30 Travel in Style w/ Mary Kay 7:30PM/CST Unit Meeting 12:30pm CST Book Club 1PM/CST	Last day before Fall Retreat prices increase!	Ultimate Thursday 7:30PM/CST	28	28

ROGERS RACERS UNIT

Join Us For Book Club!



MONDAYS
1 ON ZOOM
PM
BEGINS
SEPT. 9TH

ZOOM ID: 3037173494
password: Happy



Rogers Racers Goals & Contests!

Rogers Racers
Sensational September!

Cadillac Bound!



Let's Do This!
\$12,000

\$11,000
\$10,000
\$9,000
\$8,000
\$7,000
\$6,000
\$5,000
\$4,000
\$3,000
\$2,000

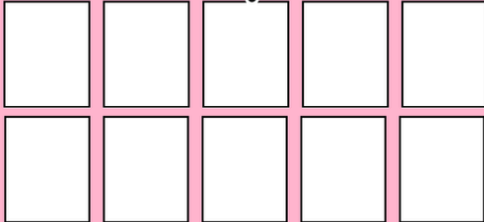
Six Star Consultants



Six Power Up Achievers!



Ten New Rogers Racers!



Rogers Racers
Sensational September!

Cadillac Bound!



Power your Sales!



Order a Cumulative \$700 Wholesale in September and earn your MK Branded Outdoor Blanket!

Caddy Clubs!

Order a Cumulative \$1000 Wholesale in September to earn your cute purse! Choose your fave - Pink or Brown!



CLUB RED IS BACK!

BE A PART OF OUR ROGERS RACERS



Club RED!

Requirements TO ENTER THE CLUB:

- Earn your Red Jacket by adding 3 Active Team Members
- For Current Red Jackets: Have 3+ Active Team Members

Club Benefits:

- Exclusive trainings from guest directors & speakers
- Party and event planning
- Leadership training
- Recognition
- Special perks and prizes
- Q&A director time

ITEMS SOLD CHALLENGE

The ROGERS RACERS unit

- | | | |
|-----------|-----------|-----------|
| 1. _____ | 21. _____ | 41. _____ |
| 2. _____ | 22. _____ | 42. _____ |
| 3. _____ | 23. _____ | 43. _____ |
| 4. _____ | 24. _____ | 44. _____ |
| 5. _____ | 25. _____ | 45. _____ |
| 6. _____ | 26. _____ | 46. _____ |
| 7. _____ | 27. _____ | 47. _____ |
| 8. _____ | 28. _____ | 48. _____ |
| 9. _____ | 29. _____ | 49. _____ |
| 10. _____ | 30. _____ | 50. _____ |
| 11. _____ | 31. _____ | 51. _____ |
| 12. _____ | 32. _____ | 52. _____ |
| 13. _____ | 33. _____ | 53. _____ |
| 14. _____ | 34. _____ | 54. _____ |
| 15. _____ | 35. _____ | 55. _____ |
| 16. _____ | 36. _____ | 56. _____ |
| 17. _____ | 37. _____ | 57. _____ |
| 18. _____ | 38. _____ | 58. _____ |
| 19. _____ | 39. _____ | 59. _____ |
| 20. _____ | 40. _____ | 60. _____ |
| | | 61. _____ |

Sell 61 items by Sept 13th and earn these adorable earrings



MK INC. 61 YEARS

MADSON AREA CONTESTS & EVENTS!

SEPTEMBER 2024
MADSON AREA
BEAUTY CONSULTANTS



A Legacy chat with
SNSD Lisa Madson
EARN YOUR COACHING ZOOM

OPTION ONE

EARN A
GOLD
MEDAL

Five new personal
teammates in the month.



MOVE TO A NEW
FIRST-TIME POSITION!

Red Jacket, Team Leader, or Elite Team Leader

OPTION TWO

COMPLETE A PERFECT 10
OR HIGHER IN SEPTEMBER!

10 parties or 50 faces - 10 interviews - \$1,000 wholesale

OPTION THREE

BE A DIQ
ON OCTOBER 1ST

All DIQs qualify!

OPTION FOUR

MADSON AREA
& PANKOW AREA
**FALL
RETREAT**
OCTOBER 18-20, 2024
CHULA VISTA
WISCONSIN DELLS
YOU ARE INVITED TO LISA AND
SUE'S FINAL FALL RETREAT!

LEGACY

Lisa
MADSON
SENIOR
NATIONAL
SALES
DIRECTOR

Sue
PANKOW
NATIONAL
SALES
DIRECTOR

Mike
STRONG
MANAGING
DIRECTOR OF
DIAMOND
AND RUBY

EVERYONE
IS INVITED!
ADOPTES, TOO!

Confirm with your Director
when she needs your
payment to have it to
Madson Office on time.

REGISTRATION LINK,
CONTESTS + OTHER INFO:
<https://bit.ly/mpfallretreat>

\$159

when registered
& paid by
September 25th.



No refunds after September 25th.

Registration is \$174 from
September 26th-October 2nd.
Final deadline is October 2nd.

\$25 transfer fee per registration.
Transfers end on October 2nd.
Spouse fee is same price.
Fee does not include hotel.

Registration includes lunch on
Saturday and breakfast on Sunday.

Weekend attire:

Dressy casual. Pants are welcome.
No blue jeans, please.

Questions?

Please check the link above first!
Other questions, email Melissa at
madsonareaoffice@gmail.com.

Weekend agenda:

Friday, October 18th
12:30 pm - Director + DIQ Meeting
4:30 pm - Registration &
Hotel Express Check-In begins
5:00 pm - VIP Pizza Party
7:00 pm - Fall Retreat begins!

Saturday, October 19th
Fall Retreat activities all day!
The evening is free for you to enjoy.

Sunday, October 20th
Noon - Fall Retreat ends

Hotel registration:

\$149 per night per room
two Queen beds or one King bed

The deadline to register for sleeping room &
receive event pricing is September 30th.
Book early to guarantee room in room block.
After this date, pricing is based on room availability.

**Sleeping rooms must be booked through
this phone number to receive event pricing
(discounted price, waives resort fees
& allows for express check in).**

Choose your room captain to make
the reservation! This person will be
charged for one night at time of
reservation and the remaining charge
will be made the week of the event.

Hotel booking phone number:
(833) 614-7201

booking ID: K25043 Lisa Madson

MADSON AREA
Quarter One
Star Consultants
**ARE INVITED TO A LIVE VIRTUAL
BEAUTY TUTORIAL WITH**
LORI HOGG
WEDNESDAY, SEPTEMBER 18TH
7:30-8:30 PM CST
EVENT IS NOT RECORDED.

★ ★ ★
All Consultants &
Sales Directors that reach
Quarter 1 Star Consultant
status between
June 16-September 15, 2024
will earn an invitation to
this LIVE with Lori Hogg!

bonus!

Achievers can invite as
many of their own guests
to watch the session, too!



IMPORTANT: CONFIRM WITH
YOUR DIRECTOR THAT YOUR
UNIT IS PARTICIPATING.



September
ONE CUSTOMER WINS \$400 CASH!
2024

CHECK OUT HOW YOU CAN EARN
ENTRIES INTO THE DRAWING!

1

earn one entry
Earn one entry
for having
a facial.

1

earn one entry
Earn one entry
for every five
names and phone
number referrals
shared with
Beauty Consultant.

1

earn one entry
Earn one entry for
every \$50 retail
purchased after
attending
a party or facial.

5

earn five entries
Earn five entries for
hosting a virtual or
in person
Mary Kay party.

5

earn five entries
Earn five entries for
hearing about the
Mary Kay
opportunity
and doing a follow
up with the Director.

10

earn ten entries
Earn ten entries for
becoming an
Independent
Beauty Consultant.

THIS MONTH'S WINNER WILL BE ONE CUSTOMER!

Please confirm with your Sales Director that your Unit is participating.
All entries must be submitted by October 5th.
<https://bit.ly/mandpgiveaway>

Virtual & in-person facials count for this drawing!
Madson Area & Pankow Area Sales Directors & Consultants

**DON'T MISS LISA'S
LAST FALL RETREAT!**



Becky Rogers

INDEPENDENT SALES DIRECTOR

6114 CREAMERY CT
MCFARLAND, WI 53558-9010



to the incredible...



Earn your exclusive invite to our

Spa Day for the Stars!

Finish as a Seminar 2025 All Star from June 16, 2024-June 15, 2025 to earn your invite to our Rogers Racers Day at the Spa! The higher your star level, the more treatments you earn!

- Sapphire Star:** \$50 towards treatment!
- Ruby Star:** \$75 towards treatment!
- Diamond Star:** \$100 towards treatment!
- Emerald Star & Higher:** \$150 towards treatment!



*you can do it
Rogers Racers!
Love & Bee-lief.
Becky*



Shine like a Star!

QUARTER 1: JUNE 16-SEPTEMBER 15TH!

Star Scoreboard:

BECKY ROGERS	PEARL!
AMY SIODLARZ	SAPPHIRE!
SHELLY MARCUK	SAPPHIRE!
KRISTI WRIGHT	SAPPHIRE!
JESSICA BUTLER	\$852 TO SAPPHIRE!
MADELYN DRURY	\$985 TO SAPPHIRE!
ANNE KAHL	\$1042.75 TO SAPPHIRE!
DONNA MA MANNING	\$1105.50 TO SAPPHIRE!
AUTUMN MISKO	\$1143.30 TO SAPPHIRE!

**BE DETERMINED TO FINISH!
DON'T MISS THIS QUARTER!**