

HOT NEWS ABOUT

Rogers Racers!



LET'S CELEBRATE OUR SEPTEMBER QUEENS!

Court of Sales

Y-T-D RETAIL
AS OF 10/8/2024
*BASED ON WHOLESALE ORDERS

QUEEN OF SALES

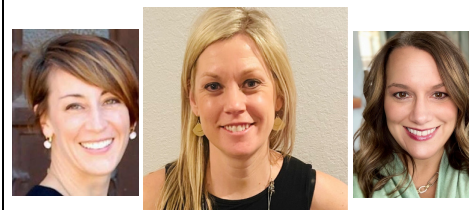


Shelly Marcuk



TOP 5 - WHOLESALE!

- | | |
|-------------------|-----------|
| 1. SHELLY MARCUK | \$1564.00 |
| 2. KRISTI WRIGHT | \$1113.00 |
| 3. AMY SIODLARZ | \$1026.00 |
| 4. ALAYNA RICHLÉN | \$598.00 |
| 5. HANNAH PEARSON | \$557.00 |



- | | |
|-------------------|-----------|
| 1. KRISTI WRIGHT | \$8747.00 |
| 2. AMY SIODLARZ | \$7268.00 |
| 3. SHELLY MARCUK | \$6515.00 |
| 4. DONNA MAURER | \$2147.00 |
| 5. ALAYNA RICHLÉN | \$2084.00 |
| 6. AUTUMN MISKO | \$1919.00 |
| 7. MARGIE ROGERS | \$1708.00 |
| 8. APRIL KIGEYA | \$1500.00 |
| 9. TERRI COBURN | \$1355.00 |
| 10. ANNE KAHL | \$1242.00 |

CONGRATULATIONS TO ALL WHO REINVESTED IN THEIR BUSINESSES BY PLACING ORDERS IN SEPTEMBER!

- | | | | |
|----------------|-------------------|------------------|------------------|
| SHELLY MARCUK | CINDY MAZZA | MADelyn DRURY | MORGAN SCHNULLE |
| KRISTI WRIGHT | TALIA ALLHANDS | TERESA SEVERSON | ZHANNA SARKISYAN |
| AMY SIODLARZ | JESSICA BUTLER | REBECCA RANDAZZO | DONNA MAURER |
| BECKY ROGERS | ALLISON LEIGHTNER | KAREN CZEBOTAR | JERRI DORR |
| ALAYNA RICHLÉN | SHERRY FRAGUA | ADRIA MOLBERG | MARTINE OLLE |
| HANNAH PEARSON | EMILY ZIMMERMAN | ANNE KAHL | TERRI COBURN |
| AUTUMN MISKO | ALEXANDRA CANDAGE | LAUREN PETER | |

Court of Sharing

YEAR TO DATE
NEW TEAM MEMBERS
AS OF 10/8/2024

QUEEN OF SHARING



Shelly Marcuk



TOP 2 - SHARING!

- | | |
|------------------|--------|
| 1. SHELLY MARCUK | 3 NEW! |
| 2. AMY SIODLARZ | 1 NEW! |

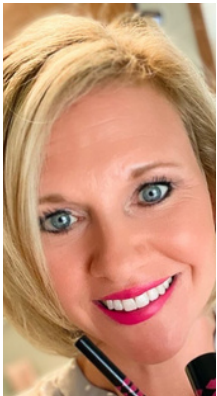


- | | |
|-------------------|-------|
| 1. SHELLY MARCUK | 6 NEW |
| 2. KRISTI WRIGHT | 1 NEW |
| 3. AMY SIODLARZ | 1 NEW |
| 4. NATALIE MERKEL | 1 NEW |



Power Your Sales

SEPTEMBER ACHIEVERS



BECKY ROGERS



SHELLY MARCUK



KRISTI WRIGHT



AMY SIODLARZ



PLUS THEY'RE ON TRACK FOR THE YEARLONG CONSISTENCY CHALLENGE!

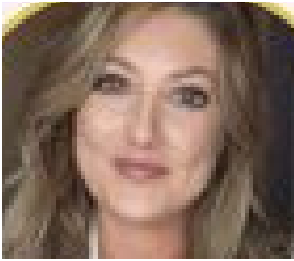


Power Your Sales OCTOBER CHALLENGE!

Order a Cumulative \$700 Wholesale in October and earn this multicolored, insulated, Mary Kay Branded Lunch Bag with drawstring closure!



Welcome to Mary Kay! LOOK WHO'S NEW:



Hannah Pearson
SHELLY MARCUK TEAM



Lauren Peter
SHELLY MARCUK TEAM



Amy Amoroso
SHELLY MARCUK TEAM



Rebecca Randazzo
AMY SIODLARZ TEAM

Shine like a Star! CONGRATULATIONS TO OUR 1ST QUARTER STARS!



Rebecca Rogers

PEARL!



Shelly Marcuk

RUBY!



Amy Siodlarz

RUBY!



Kristi Wright

RUBY!

ROCK THE Holidays on the MILLION \$ MESSAGE

MONDAY - FRIDAY
OCTOBER 1-31
641-715-3900
ext. 44336#

Top Directors and National Sales Directors will be sharing their BEST holiday strategies every Monday - Friday in October!

- Selling
- Team Building
- Parties
- Corporate Gifting
- Pink Week
- Trunk Shows
- Lead Generating
- Stocking Stuffers
- Scheduling
- Time Management
- Money Management
- Wish Lists

PLUS SO MUCH MORE!



and...
ON-TARGET ALL STARS!

Rogers Racers ON THE MOVE!

DIQ



STAR TEAM BUILDER



DIQ

PRE-QUALIFICATIONS

- Good standing with the company
- Must be active
- 8+ active personal team members



LIMITED-TIME LEADERSHIP OPPORTUNITY!

REQUIREMENTS

- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale
- *Check InTouch for a complete detailed list of requirements and FAQs

www.globeimages.com

Shelly Marcuk

Amy Siodlarz

SENIOR CONSULTANT



Kristi Wright

SENIOR CONSULTANT



Hannah Fogler

SENIOR CONSULTANT



Jaclyn Gaffney

SENIOR CONSULTANT



Mayna Richlen

SENIOR CONSULTANT



Jessica Butler

Sept Top Teams & Love Checks:

CONSULTANT NAME:	%	TEAM COMMISSION:
SHELLY MARCUK	13%	\$390.33
AMY SIDLARZ	8%	\$126.92
JACLYN GAFFNEY	4%	\$13.48



Career Path:

- SENIOR CONSULTANT: 1-2 ACTIVE TEAM MEMBER'S
- STAR TEAM BUILDER: 3-4 ACTIVE TEAM MEMBER'S
- TEAM LEADER: 5-7 ACTIVE TEAM MEMBER'S
- ELITE TEAM LEADER: 8+ ACTIVE TEAM MEMBER'S
- DIQ: BEGIN QUALIFICATION WITH 10 TEAM MEMBER'S!

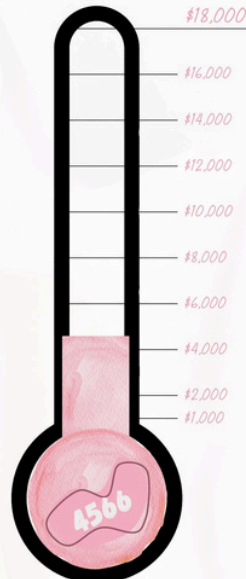
October 2024

Double Credit

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
		1	2	3		5	
Use this text box for important reminders Use this text box for smaller reminders							
6	Unit Meeting 12:30pm CST	7	Virtual Purse Bingo 6:30PM/CST on Zoom	8	9	10	
Party Opening at Studio 10AM	Book Club 1PM/CST	Unit FB Fall Beauty Bash				11	12
13	Unit Meeting 12:30pm CST	14	15	16	Winter PCP Deadline	17	
Book Club 1PM/CST	Zoom Hydrasession 7:30PM/CST				Fall Retreat		
20	Unit Meeting 12:30pm CST	21	Season's Color Makeover on Zoom 7:30PM/CST	22	23	24	
Book Club 1PM/CST	Unit FB Fall Beauty Bash				25	26	
27	Unit Meeting 12:30pm CST	28	Unit Club Celebration Night at Ingelside Hotel w/Lisa Madson	29	30	HALLOWEEN	
Book Club 1PM/CST	Last day of the month to place online orders.				31		

ROGERS RACERS UNIT

The Future Marcuk Unit



24 ACTIVE CONSULTANTS

1. Shelly Marcuk
2. Kristi Wright
3. Anne Kahl
4. Zhanna Sarkisyan
5. Teresa Severson
6. Hannah Fogler
7. Madelyn Drury
8. Ellen Fietz
9. Jamie Thomas
10. Natalie Merkel
11. Karen Larscheidt
12. Hannah Pearson
13. Lauren Peter
14. Adria Molberg
- 15.
- 16.
- 17.
- 18.
- 19.
- 20.
- 21.
- 22.
- 23.
- 24.
- 25.

GO SHELLY & TEAM!
CONGRATULATIONS
ON FINISHING
MONTH ONE!

Check out this OCTOBER HOT NEWS!

Power Your Sales OCTOBER CHALLENGE!

Order a Cumulative \$700 Wholesale in October and earn this multicolored, insulated, Mary Kay Branded Lunch Bag with drawstring closure!



Court of Sharing OCTOBER DOUBLE CREDIT

Beauty Consultants can earn double credit toward the Seminar Awards 2024 Queen's Court of Sharing for up to six Great Start®-qualified** new personal team members October 1-31, 2024.

GREAT START QUALIFIED	BONUS	TOTAL
1	1	2
2	2	4
3	3	6
4	4	8
5	5	10
10	6	16
13	6	19



Court of Sales OCTOBER DOUBLE CREDIT

Beauty Consultants can earn \$1 in Seminar double credit for each \$1 in personal retail sales on orders placed from October 1-31, 2024. Earn up to \$4,000 in retail credit toward the Queens' Courts of Personal Sales.

PERSONAL WS	PERSONAL RETAIL	BONUS	TOTAL
\$225	\$450	\$450	\$900
\$600	\$1200	\$1200	\$2400
\$1000	\$2000	\$2000	\$4000
\$2000	\$4000	\$4000	\$8000
\$4000	\$8000	\$4000	\$12,000



MARY KAY® eSTART

\$10 5%

ENTER YOUR MARY KAY ERA!

OCT. 1 - 31, 2024

UP TO \$1,000 GIVEAWAY!

DOUBLE CREDIT DOUBLE CREDIT
LISA IS DOING A **GUARANTEED DRAWING IN OCTOBER!**

leather purse from the nsd trip to italy + \$250 cash

EARN AN ENTRY FOR EACH \$225 WHOLESALE ORDER PLACED IN OCTOBER!

bonus! when we hit \$450,000 wholesale as an Area, Lisa will do another drawing for \$250!

October 2024

DOUBLE CREDIT DOUBLE CREDIT
DOUBLE CREDIT DOUBLE CREDIT
LISA IS DOING ANOTHER **GUARANTEED DRAWING!**

leather purse from the nsd trip to italy + \$250 cash

EARN AN ENTRY FOR EACH NEW TEAMMATE! THE NEW TEAMMATE EARNS AN ENTRY, TOO!

bonus! when we hit 550 new recruits as an Area, Lisa will do another drawing for \$250!

October 2024

ONE CUSTOMER WINS \$400 CASH!

CHECK OUT HOW YOU CAN EARN ENTRIES INTO THE DRAWING!

- 1** earn one entry for having a facial.
- 1** earn one entry for every five names and phone number referrals shared with Beauty Consultant.
- 1** earn one entry for every \$50 retail purchased after attending a party or facial.

- 5** earn five entries for hosting a virtual or in person Mary Kay party.
- 5** earn five entries for hearing about the Mary Kay opportunity and doing a follow up with the Director.
- 10** earn ten entries for becoming an Independent Beauty Consultant.

THIS MONTH'S WINNER WILL BE ONE CUSTOMER!

Please confirm with your Sales Director that your unit is participating. All entries must be submitted by November 5th. <https://bit.ly/mandpgiveaway>

Virtual & in-person facials count for this drawing!
Madson Area & Pankow Area Sales Directors & Consultants

OCTOBER 2024 MADSON AREA BEAUTY CONSULTANTS

OPTION ONE

EARN A GOLD MEDAL

Five new personal teammates in the month.

A Legacy chat with SNSD Lisa Madson

EARN YOUR COACHING ZOOM

MOVE TO A NEW FIRST-TIME POSITION!
Red Jacket, Team Leader, or Elite Team Leader

OPTION TWO

COMPLETE A PERFECT 10 OR HIGHER IN OCTOBER!
10 parties or 50 faces - 10 interviews - \$1,000 wholesale

OPTION THREE

BE A DIQ ON NOVEMBER 1ST
All DIQs qualify!

OPTION FOUR

EXPLORE AND EXPRESS! ENROLL YOUR CUSTOMERS IN THE WINTER PREFERRED CUSTOMER PROGRAM!

ENROLL YOUR CUSTOMERS FOR 90 CENTS/PER CUSTOMER SO THEY RECEIVE THE NEW LOOK BOOK IN NOVEMBER!

TO ENROLL:

- LOG INTO MKINTOUCH
- <BUSINESS TOOLS
- <PREFERRED CUSTOMER PROGRAM
- <ENROLL CUSTOMERS

DEADLINE: OCTOBER 17

Rogers Racers Goals & Contests!

Rogers Racers
**Max It Out
in October!**



Giveaway Alert!

Prize drawing for every \$2000 ws we hit!

Earn entries for every \$225ws you order!
Prizes will include jewelry, purses, products, section 2, and more!

\$100 CASH Drawing when we hit \$20k!



Let's Do This!
\$20,000

- \$19,000 Giveaway!
- \$18,000 Giveaway!
- \$16,000 Giveaway!
- \$14,000 Giveaway!
- \$12,000 Giveaway!
- \$10,000 Giveaway!
- \$8,000 Giveaway!
- \$6,000 Giveaway!
- \$4,000 Giveaway!
- \$2,000 Giveaway!

Ten Power Up Achievers!

Ten New Rogers Racers!

Rogers Racers
**Max It Out
in October!**



Power Your Sales!



Order a Cumulative \$700 Wholesale in October and multicolored, insulated, Mary Kay Branded Lunch Bag with drawstring closure!

Caddy Clubs!



Order a Cumulative \$1000 Wholesale in October to earn your cute PINK socks!

Max It out!



MAX OUT Double Credit ordering a \$2000 Wholesale in October to earn custom MK Hoodie!

*Final Design TBD

**DOUBLE CREDIT!
OCTOBER**

Cross off a box when you've completed it! Post your progress in our DreamMakers Unit group or text Darcy & complete the prize link by November 5th to claim your prizes!

NAME :

Print this page and put it somewhere you'll see it daily.	Complete a PERFECT 3 3 parties or 15 faces 3 interviews \$300 wholesale	Attend ALL Unit meetings in Oct! 6pm on Zoom Julson area Playback will count in October	Complete the Skin Analyzer Scan on yourself and share the results with me!	HAVE 10 NEW LEADS COMPLETE THE WARM CHAT SKINCARE SURVEY
EARN A CUSTOM MK HOODIE! MAX OUT WHOLESALE! \$2000 WS = \$8000 RETAIL!	HAVE 3 GUESTS ON TUESDAY GUEST EVENTS! FB Live Events at 7:30pm	Have a \$100 DAY and post in the Haag's Hotshots Unit Facebook Group	mascarathon Sell 5 mascaras	
BE A PRE-POWER-UP GIRL Have \$350+ wholesale placed by the 15th and earn Fall earrings and a zoom!	ROCK THE Holidays CALL ME! I'M READY! MILLION \$ MESSAGE Call 8 times and text Brenda your takeaways! HOTLINE: 641-715-3900 44336#	Have 5 women watch the PEEK INTO PINK and complete the feedback link	HAVE 6 PEOPLE COMPLETE THE FALL VIDEO FEEDBACK FORM	EARN YOUR PEARLS
\$1000 WHOLESALE CADDY CLUB!	Listen to the Madison Area hotline 8 times & text Darcy your takeaways! HOTLINE: 209-647-1308	Post a personal business win on our Unit Facebook page.	EARN YOUR POWER UP GIFT WITH A \$700+ CUMULATIVE WHOLESALE ORDER.	
Complete a PERFECT 6 6 parties or 30 faces 6 interviews \$600 wholesale	Add a new teammate!	MAX OUT TEAM BUILDING! Earn a custom MK Joggers! welcome 6 new!	Complete 5 New Customer Scans with the Skin Analyzer	

CLUB RED IS BACK!

BE A PART OF OUR ROGERS RACERS



Club RED!

Requirements TO ENTER THE CLUB:

- Earn your Red Jacket by adding 3 Active Team Members
- For Current Red Jackets: Have 3+ Active Team Members

Club Benefits:

- Exclusive trainings from guest directors & speakers
- Party and event planning
- Leadership training
- Recognition
- Special perks and prizes
- Q&A director time

1-4 SQUARES
recognition



5-10 SQUARES
Coffee Gift Card

11-17 SQUARES
Secret Winter Product



18 + SQUARES
NEW! CS Dynamic Wrinkle Limiter!





Becky Rogers

INDEPENDENT SALES DIRECTOR

6114 CREAMERY CT
MCFARLAND, WI 53558-9010



to the incredible...

MADSON & GOELZER AREAS & ADOPTEEES

Save the Date

ALL BEAUTY CONSULTANTS ARE
INVITED TO A LIVE VIRTUAL
BEAUTY TUTORIAL WITH

LORI HOGG

THURSDAY, NOVEMBER 14TH
7:30-8:30 PM CST

PRIZE + POSSIBILITIES
8:30-9:00 PM CST

EVENT IS NOT RECORDED.

We're bringing Lori back to present another LIVE beauty session! We want ALL consultants to have the opportunity to hear from her!

YOUR SALES DIRECTOR'S GIFT TO YOU!

bonus!

Consultants can invite as many of their own guests to watch the session, too!



MADSON & PANKOW & GOELZER NATIONAL AREAS

Quarter Two Star Consultants

ARE INVITED TO A LIVE VIRTUAL
WINTER TRENDS REPORT WITH

MARANDA RAINS

TUESDAY, DECEMBER 17TH
7:30-8:45 PM CST

PRIZES + POSSIBILITIES INCLUDED IN EVENT!
EVENT PLAYBACK WILL BE AVAILABLE FOR 48 HOURS

All Consultants & Sales Directors that reach Quarter 2 Star Consultant status between September 16th and December 15th, 2024 will earn an invitation to this LIVE with Maranda Rains!

bonus! Achievers can invite as many of their own guests to watch the session, too!



Don't miss these fun events!



Maranda will teach you what's trending this season in:
fashion colors accessories
Mary Kay products