



HOT NEWS ABOUT

Rogers Racers!



LET'S CELEBRATE OUR JUNE QUEENS!



QUEEN OF SALES
Shelly Marcuk



TOP 5 - WHOLESALE!

- | | |
|------------------|-----------|
| 1. SHELLY MARCUK | \$2762.75 |
| 2. KRISTI WRIGHT | \$1526.05 |
| 3. AMY SIDLARZ | \$860.50 |
| 4. ANNE KAHL | \$757.00 |
| 5. MADELYN DRURY | \$749.50 |

CONGRATULATIONS TO OUR YEARLONG CONSISTENCY ACHIEVERS!



Shelly Marcuk



Amy Siodlarz



CONGRATULATIONS TO ALL WHO REINVESTED IN YOUR BUSINESS & PLACED ACTIVE ORDERS IN JUNE!

SHELLY MARCUK
REBECCA ROGERS
KRISTI WRIGHT
AMY SIDLARZ
ANNE KAHL
MADELYN DRURY

JESSICA BUTLER
TERRI COBURN
ALAYNA RICHLIN
DONNA MA MANNING
AUTUMN MISKO
TERESA SEVERSON

DONNA MAURER
JERI GROOVER
WENDY RICKS
MARIANNE BELKE
MARIANNE RUSS
MARTINE OLLE

KAREN CZEBOTAR
VALERIE STIMPSON
HOPE NORDNESS
SHEILA FRYE
JANELLE HOLGUIN
NONA HAYEY

AMANDA MELVIN
TONI HOVEL
JELENA PREDAINA
LASHANA MILLER
ALISA DEWITT
ERIN SPAETH

Congratulations 4TH QUARTER STARS!



Becky Rogers



BECKY ROGERS
PEARL!



SHELLY MARCUK
PEARL!



KRISTI WRIGHT
EMERALD!



AMY SIDLARZ
SAPPHIRE!



Rogers Racers ON THE MOVE!

TEAM LEADER



Shelly Marcuk

TEAM LEADER



Amy Siodlarz

STAR TEAM BUILDER



PRE-QUALIFICATIONS

- Good standing with the company
- Must be active
- 8+ active personal team members



LIMITED-TIME LEADERSHIP OPPORTUNITY!

REQUIREMENTS

- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale
- *Check InTouch for a complete detailed list of requirements and FAQs

www.gloriousgraphics.com

SENIOR CONSULTANT



Talia Allahnds

SENIOR CONSULTANT



Hannah Fogler

SENIOR CONSULTANT



Jaclyn Goffney

SENIOR CONSULTANT



Kristi Wright



June Top Teams & Love Checks:

CONSULTANT NAME:	%	TEAM COMMISSION:
SHELLY MARCUK	9%	\$322.41
AMY SIODLARZ	9%	\$117.95
JESSICA BUTLER	4%	\$47.91

Career Path:

- SENIOR CONSULTANT: 1-2 ACTIVE TEAM MEMBERS
- STAR TEAM BUILDER: 3-4 ACTIVE TEAM MEMBERS
- TEAM LEADER: 5-7 ACTIVE TEAM MEMBERS
- ELITE TEAM LEADER: 8+ ACTIVE TEAM MEMBERS
- DIQ: BEGIN QUALIFICATION WITH 10 TEAM MEMBERS!

She's Off to a Great Start!

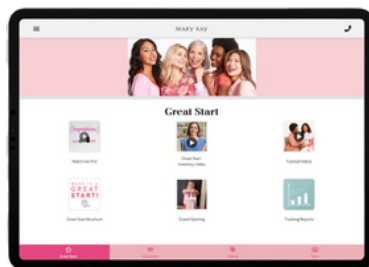
THESE NEW CONSULTANTS ARE EARNING FREE PRODUCT BONUS BUNDLES!



Jessie Craven



Amanda Melvin



DOWNLOAD THE GREAT START APP TO YOUR PHONE OR TABLET TO FIND AMAZING RESOURCES AS YOU GET YOUR BUSINESS OFF TO A GREAT START!

1 BUNDLE EARNED

1 BUNDLE EARNED



MAKEOVER CONTEST BEGINS JULY 15!

you and your customers can enter to win a SPA-LIDAY GETAWAY!

HOW CUSTOMERS ENTER:

- Customers must **book an appointment** with you to create their new looks
- Complete the **entry form** by Aug 31, 2024
- Must **submit photos** of their new looks with a caption that includes the foundation shade they are wearing, along with how their new looks make them feel like their best selves.

HOW TO WIN:

- 13 finalists will be chosen based on originality and creativity, adherence to the contest theme and the makeover look and caption
- 4 Grand Prize winners and 9 Honorable Mention winners will be announced
- 8 voting will open via Facebook to upgrade two of the Honorable Mention winners to Grand Prize winners
- An Independent Beauty Consultant must be active at the end of August 2024 for her and her customers to be eligible to win.

FIND ALL THE DETAILS ON MKINTOUCH!

Soar like Never Before!

JUNE ACHIEVERS



BECKY ROGERS



SHELLY MARCUK



ANNE KAHL



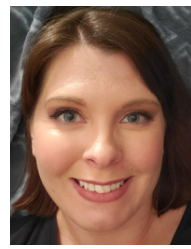
KRISTI WRIGHT



MADELYN DRURY



AMY SIODLARZ



JESSICA BUTLER



TERRI COBURN

Happy MK New Year!

GOALS & CONTESTS!

POWER YOUR SALES[™]

MONTHLY SELLING CHALLENGE



Earn this pink Mary Kay branded puffy crossbody bag with your \$700+ wholesale order in July!

JULY ACHIEVER

POWER YOUR SALES[™]

MONTHLY SELLING CHALLENGE



Earn this Mary Kay Ash Quote of the Day flip book by earning the monthly piece from the Power Your Sales Collection each month 7/24 - 6/245

YEAR LONG CONSISTENCY

DIQ

PRE-QUALIFICATIONS

- Good standing with the company
- Must be active
- 8+ active personal team members

REQUIREMENTS

- Must be active
- Must finish with 24 active team members
- Must qualify in one, two, three or four months
- \$13,500 cumulative team wholesale in one, two or three months or \$18,000 cumulative DIQ team wholesale in four months
- \$4,000 minimum team wholesale each month
- DIQs may contribute up to \$3,000 in personal wholesale
- *Check InTouch for a complete detailed list of requirements and FAQs



LIMITED-TIME LEADERSHIP OPPORTUNITY!

www.glambossgraphics.com

POWER YOUR SALES[™]

MONTHLY SELLING CHALLENGE

Name	Tried Product	Interviewed
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		
28		
29		
30		

BOOKING goal

_____ Week _____ Month

FACE goal

_____ Week _____ Month

INTERVIEW goal

_____ Week _____ Month

SALE goal

_____ Week _____ Month

WHOLESALE production

\$100 \$200 \$300 \$400
 \$500 \$600 \$700 \$800
 \$900 \$1000 \$1100 \$1200
 \$1300 \$1400 \$1500 \$1600
 \$1700 \$1800 \$1900 \$2000

\$1,700 Wholesale production a month = a Court of Sales Diamond Ring

POWER YOUR SALES[™]

YEARLONG CONSISTENCY CHALLENGE



When you achieve each monthly challenge, July 2024 - June 2025, you'll achieve the yearlong consistency challenge and earn this custom Mary Kay Ash Quote of the Day flip book.

MARK OFF EACH MONTH YOU COMPLETE THE CHALLENGE!

JULY	AUGUST	SEPTEMBER	OCTOBER
NOVEMBER	DECEMBER	JANUARY	FEBRUARY
MARCH	APRIL	MAY	JUNE

Perfectly Pink

Track Your Path to Director & Wear

The Jacket!

Make a true-to-you fashion statement while exuding your Mary Kay pride with a new Perfectly Pink Sales Director Jacket. Choose the classically chic and proud-to-be-pink style you love most, and make it your own!



New Team Member Name	Active	GSQ
1. Bonus Consultants		
2.		
3. Car Team Builders		
4.		
5. Team Leader		
6.		
7.		
8. Vice Team Leader (\$135)		
9.		
10.		
11.		
12.		
13.		
14.		
15. Half-Team (135)		
16.		
17.		
18.		
19.		
20.		
21.		

New Team Member Name	Active	GSQ
22.		
23.		
24. Prods		

Month	Total
1	
2	
3	
4	



Rogers Racers Goals & Contests!

Rogers Racers
Jumping for
Joy in July!

Cadillac Bound!



Rogers Racers
Jumping for
Joy in July!

Cadillac Bound!



Let's Do This!
\$10,000

\$9000
\$8200
\$7400
\$6600
\$5800
\$5000
\$4200
\$3400
\$2600
\$1800

Six Perfect Six Achievers!

1	2	3
4	5	6

Ten Powerful Achievers!

1	2	3	4	5
6	7	8	9	10

Power your Sales!



Order a Cumulative \$700 Wholesale in July and earn this cute, pink crossbody bag!

Caddy Clubs!

Order a Cumulative \$1000 Wholesale in July to earn a Mystery Prize!



Hint: It's one of Becky's Favorite Things!

ROGERS RACERS

EARN YOUR EXCLUSIVE INVITE TO OUR

Spa Day
for the Stars!

Finish as a Seminar 2025 All Star from June 16, 2024-June 15, 2025 to earn your invite to our Rogers Racers Day at the Spa! The higher your star level, the more treatments you earn!

Sapphire Star: You're Invited!

Ruby Star: \$50 towards treatment!

Diamond Star: \$75 towards treatment!

Emerald Star: \$100 towards treatment!

Pearl Star: \$150 towards treatment!



you can do it
Rogers Racers!
Love & Bee-lief,
Becky



STAR CONSULTANT

PLAN OF ACTION:

OF BOOKINGS # NEW CUSTOMERS / WEEK RETAIL SALES / WEEK WHOLESALE SEC. 1 ORDERS / MONTH

THE PRIZES I'LL EARN THIS QUARTER:

MY GOALS:

CONTEST-QUALIFIED NEW PERSONAL TEAM MEMBERS* _____ X 600 = _____

+ WHOLESALE SEC. 1 ORDERS _____

* TOTAL QUARTERLY CONTEST CREDITS _____

STAR CONSULTANT CONSISTENCY CHALLENGE

YEAR-END GOAL: \$2000 WHOLESALE PLUS TEAM-BUILDING CREDITS PLEASE CHECK BOX

\$7,200 SUPPLIES \$9,600 DUDM \$12,000 DIAMOND \$14,400 EMERALD \$19,200 PEARL

CONTEST CREDITS STAR EARNED	YEAR-END TOTAL:			
	1	2	3	4

NEW TEAM MEMBERS* ORDERS

1	
2	
3	
4	
5	
6	
7	

WEEK	RETAIL SALES	WHOLESALE ORDERS	QUALIFIED NEW PERSONAL TEAM MEMBERS*	CONTEST CREDITS
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				

TOTALS: \$ + *

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest quarter.
* A minimum of \$1800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

Madson Area Contests & Events!

Madson First Line Unit Consultants

Earn an affirmation from SNSD Lisa Madson! July 2024

WHEN YOU COMPLETE A PERFECT 6 OR ABOVE IN JULY, LISA WILL RECORD A PERSONAL AFFIRMATION FOR YOU!



6 PARTIES OR 30 FACES, 6 INTERVIEWS, + \$600 WHOLESALE

JULY 2024
MADSON AREA
BEAUTY CONSULTANTS

OPTION ONE

EARN A GOLD MEDAL

Five new personal teammates in the month.

MOVE TO A NEW FIRST-TIME POSITION!
Red Jacket, Team Leader, or Elite Team Leader

OPTION TWO

COMPLETE A PERFECT 6 OR HIGHER IN JULY!

6 parties or 30 faces - 6 interviews - \$600 wholesale

OPTION THREE

BE A DIQ ON AUGUST 1ST

All DIQs qualify!

OPTION FOUR

EARN YOUR COACHING ZOOM WITH SNSD Lisa Madson



LET'S CELEBRATE YOU!

July through December 2024, SNSD Lisa Madson will be celebrating the top 3 achievers in various categories. Each month, the achievers will receive a celebration postcard, recognition in our Area Facebook group, and a small gift from Lisa! Plus, they'll be entered into the grand prize drawing which will take place each month!

Beauty Consultants

TOP 3 COMBINED WHOLESALE RED TEAMS

3+ active personal teammates
minimum of \$1800 combined wholesale

TOP 3 PERSONAL TEAM BUILDING

minimum of 2 new recruits in month
ties broken by new recruit wholesale

TOP 3 PERSONAL WHOLESALE

minimum of \$700 wholesale

The grand prize winner for July chooses one prize:



THE GRAND PRIZE WINNER WILL CHOOSE ONE OF THE THREE PRIZES.

Sales Directors

TOP 3 UNIT WHOLESALE

TOP 3 PERSONAL TEAM BUILDING

minimum of 2 new recruits in month
ties broken by new recruit wholesale

TOP 3 NEW UNIT RECRUITS

minimum of 5 new Unit recruits in month
ties broken by new recruit wholesale

TOP 3 PERSONAL WHOLESALE

minimum of \$700 wholesale

TOP 3 INCREASE OVER LAST YEAR

minimum of \$5,500 wholesale

July 2024

ONE CUSTOMER WINS \$400 CASH!

CHECK OUT HOW YOU CAN EARN ENTRIES INTO THE DRAWING!

1

earn one entry
Earn one entry for having a facial.

1

earn one entry
Earn one entry for every five names and phone number referrals shared with Beauty Consultant.

1

earn one entry
Earn one entry for every \$50 retail purchased after attending a party or facial.

5

earn five entries
Earn five entries for hosting a virtual or in person Mary Kay party.

5

earn five entries
Earn five entries for hearing about the Mary Kay opportunity and doing a follow up with the Director.

10

earn ten entries
Earn ten entries for becoming an Independent Beauty Consultant.

THIS MONTH'S WINNER WILL BE ONE CUSTOMER!

Please confirm with your Sales Director that your Unit is participating. All entries must be submitted by August 5th. <https://bit.ly/mandpgiveaway>

Virtual & in-person facials count for this drawing!
Madson Area & Pankow Area Sales Directors & Consultants

MADSON AREA Quarter One Star Consultants

ARE INVITED TO A LIVE VIRTUAL BEAUTY TUTORIAL WITH **LORI HOGG**

WEDNESDAY, SEPTEMBER 18TH
7:30-8:30 PM CST
EVENT IS NOT RECORDED.

All Consultants & Sales Directors that reach Quarter 1 Star Consultant status between June 16-September 15, 2024 will earn an invitation to this LIVE with Lori Hogg!

bonus!

Achievers can invite as many of their own guests to watch the session, too!



IMPORTANT: CONFIRM WITH YOUR DIRECTOR THAT YOUR UNIT IS PARTICIPATING.



MADSON AREA & PANKOW AREA FALL RETREAT
OCTOBER 18-20, 2024
WISCONSIN DELLS

CONSULTANT CONTESTS

RECOGNITION LINK IS DUE OCTOBER 5TH
<http://bit.ly/retreatconsultants>

quarter 1 star consultant

All Quarter 1 Star Consultants qualify for a special Star luncheon on Saturday! It includes dessert!

Earn a Star Consultant bling button on your badge, too!

BLING, PLEASE!

Earn a bling button on your badge and on-stage recognition for each month you complete a Perfect Track in July, August, & September.

Perfect 10: 10 parties or 50 faces
\$1,000 wholesale & 10 interviews

Perfect 6: 6 parties or 30 faces
\$600 wholesale & 6 interviews

Perfect 3: 3 parties or 15 faces
\$300 wholesale & 3 interviews

HELLO, VIP!

VIP Consultants receive

- reserved seating
- a bonus bling button
- gifts throughout the event
- pizza party on Friday
- breakfast on Saturday

choose a way to qualify:

1 complete the Perfect 6 in July, August, & September

2 debut as a new Sales Director August 1st-October 1st



New Sales Directors August 1st-October 1st will receive extra recognition, a bonus bling badge, and more surprises throughout the weekend, too!

MORE BLING!

Earn a bonus bling button on your badge when you move to a new First Time Position of Red Jacket or above in July-September.

Earn a bonus bling button when you Gold Medal in July, August, or September.



MOVIN UP LEADERS
MADSON AREA & PANKOW AREA CONSULTANTS CAN QUALIFY FOR WEEKLY ZOOM TRAINING WITH SNSD LISA MADSON & NSD SUE PANKOW!

choose your way to qualify:

1 Director-in-Qualification

2 Earn a Gold Medal

3 Complete the Perfect 6 Track

4 Move to a new first-time position of Red Jacket or above





Becky Rogers

INDEPENDENT SALES DIRECTOR

6114 CREAMERY CT
MCFARLAND, WI 53558-9010



to the incredible...

QUEENS COURT OF SHARING

24 G.S Qualified



_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

SEMINAR 2025
July 1, 2024 -
June 30, 2025

Track your way to the
SEMINAR STAGE!
Name: _____

QUEEN'S COURT OF SALES

\$40,000 Retail



\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000

SEMINAR 2025
July 1, 2024 -
June 30, 2025

Track your way to the
SEMINAR STAGE!
Name: _____