

HOT NEWS ABOUT Rogers Racers!



LET'S CELEBRATE OUR APRIL QUEENS!



QUEEN OF SALES
Shelly Marcuk



TOP 5 - WHOLESALE!

- | | |
|----------------------|----------|
| 1. SHELLY MARCUK | \$881.00 |
| 2. AMY SIODLARZ | \$730.00 |
| 3. ALAYNA RICHLIN | \$718.50 |
| 4. TALIA ALLHANDS | \$505.00 |
| 5. DEBORAH LINSMEYER | \$439.50 |

Court of Sales

YEAR TO DATE RETAIL
AS OF 5/5/2023
*BASED ON WHOLESALE ORDERS



- | | |
|----------------------|-------------|
| 1. SHELLY MARCUK | \$24,798.00 |
| 2. AMY SIODLARZ | \$22,031.00 |
| 3. ALAYNA RICHLIN | \$11,780.00 |
| 4. PAMELA BRESST | \$11,381.50 |
| 5. MARTINE OLLE | \$8,260.00 |
| 6. TERESA SEVERSON | \$8,231.00 |
| 7. JESSICA BUTLER | \$6,301.00 |
| 8. NONA HAVEY | \$4,896.00 |
| 9. AUTUMN MISKO | \$4,851.00 |
| 10. ZHANNA SARKISYAN | \$3,980.00 |

THANK YOU TO ALL WHO PLACED ACTIVE ORDERS & REINVESTED IN YOUR BUSINESS IN APRIL!

SHELLY MARCUK
AMY SIODLARZ
REBECCA ROGERS
ALAYNA RICHLIN
HOPE NORDNESS

TALIA ALLHANDS
DEBORAH LINSMEYER
DONNA MAURER
NONA HAVEY
MARTINE OLLE

MARGIE ROGERS
MARY BRADDOCK
LYNDA RUCHTI
SHEILA FRYE
DEBORAH SANCHEZ

JESISICA BUTLER
TERESA SEVERSON
ALEXANDRA CANDAGE
MARIANNE BELKE



QUEEN OF SHARING
Jessica Butler

Welcome to Mary Kay! LOOK WHO'S NEW!



I'm Blessed
LaShana Miller!

Court of Sharing

YEAR TO DATE NEW TEAM
MEMBERS AS OF
5/5/2023



- | | |
|----------------------|-------------|
| 1. SHELLY MARCUK | 3 QUALIFIED |
| 2. JAWANA E-ANDERSON | 1 QUALIFIED |
| 3. MARTINE OLLE | 3 NEW |
| 4. JESSICA BUTLER | 2 NEW |
| 5. AMY SIODLARZ | 1 NEW |

Finish Strong Rogers Racers!

On our way to the \$300k
Circle of Achievement for
the 60th Anniversary!

Goal:
\$98,120

\$90k

\$81k

\$72k

\$63k

\$56k

\$45k

\$36k

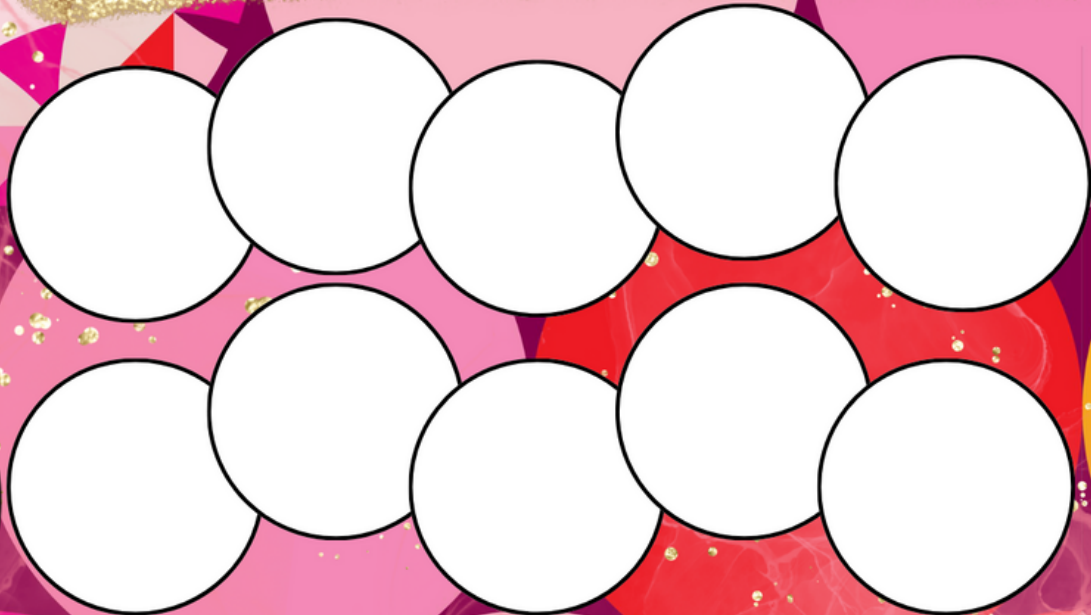
\$27k

\$18k

\$9k



10 New Rogers Racers!



Rogers Racers ON THE MOVE!

TEAM LEADER



AMY SIODLARZ

SENIOR CONSULTANTS



JESSICA BUTLER



JAWANA ECHOLS-ANDERSON



JACLYN GAFFNEY



SHELLY MARCUK



MARTINE OLLE



ALAYNA RICHLEN

Shine like a Star!

FINAL QUARTER:
MARCH 16-JUNE 15TH!

STAR SCOREBOARD:

BECKY ROGERS	\$47.90 TO SAPPHIRE!
SHELLY MARCUK	\$360.90 TO SAPPHIRE!
AMY SIODLARZ	\$466.30 TO SPAPHIRE!
ALAYNA RICHLEN	\$851.50 TO SAPPHIRE!
MARTINE OLLE	\$1146.50 TO SAPPHIRE!
AUTUMN MISKO	\$1305.00 TO SAPPHIRE!

Golden Rule Girls!

APRIL ACHIEVERS!



SHELLY MARCUK



AMY SIODLARZ



BECKY ROGERS



ALAYNA RICHLEN

GOLDEN
Rules

On-Target Allstars!



Becky Rogers



Shelly Marcuk



Amy Siodlarz



Earn this cute and functional jewelry travel pouch with your \$600+ wholesale order in May!

Make it a Marvelous May!

SHARE THE HEART OF MARY KAY Team building challenge



Be a May Golden Rules Achiever and develop two or more great start qualified new personal team members and you will earn three gold stretch bracelets with a pink heart, one for you and two to share with your new qualified team members!

SHARE THE MARY KAY DREAM global challenge!

1/1/23 - 6/30/2023

Add 1+ new personal team member(s) between January 1 - June 30, 2023 to help reach this company goal!

600,000 NEW TEAM MEMBERS
global sales challenge

www.glambossgraphics.com

You will receive:

- Special video message from Nathan Moore at the end of the challenge
- Bling Button at Seminar 2023

plus:

The TOP 60 sales force members in each global region with the highest number of new personal team members will be recognized on a special LED billboard placed in front of the Mary Kay world headquarters in Addison, Texas during Seminar 2023!



MOST IMPORTANT THINGS

JANUARY 1 - JUNE 30, 2023



Earn the Scarf

Be A Star in either Quarter 3 or Quarter 4

Develop 3 or more Great Start-Qualified new personal team members.

Earn the Scarf, your Red Jacket, and On Stage Recognition

Develop 2 more (5 total) Great Start-Qualified new personal team members.



LIMITED TIME Leadership opportunity!



- GOOD STANDING WITH THE COMPANY
- MUST BE ACTIVE
- 8+ ACTIVE PERSONAL TEAM MEMBERS

- MUST BE ACTIVE
- MUST FINISH WITH 24 ACTIVE TEAM MEMBERS
- MAY QUALIFY IN ONE, TWO, THREE, OR FOUR MONTHS
- \$13,500 CUMULATIVE TEAM WHOLESALE
- \$4,000 MINIMUM TEAM WHOLESALE EACH MONTH
- DIQs MAY CONTRIBUTE UP TO \$3,000 IN PERSONAL WHOLESALE



*be sure to check InTouch for a complete detailed list of requirements and FAQs



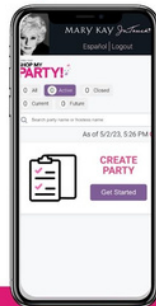
Court of Sales and/or Sharing

Princess

ACHIEVE PRINCESS COURT OF SALES WITH \$20,000 RETAIL AND/OR PRINCESS COURT OF SHARING WITH 12 GSO BY JUNE 30TH FOR A

SASH & STAGE WALK

@ DALLAS SEMINAR



shop my party!

Get a boost in reaching your Seminar goals with this new party management tool that launched April 17! Now you or your hostess can send a unique shareable link to each party guest and anyone who can't attend via email or text to shop her party.

www.glambossgraphics.com

This tool can help you:

- Get more hostess leads.
- Increase party sales.
- Manage your parties.
- Calculate hostess rewards.

learn more at:

Mary Kay InTouch® > Education > Mary Kay Shop My Party

GO BOLD ON PURPOSE! Summer 2023



MARY KAY® SPRING INTO THE 60TH



PLACE 1000 WS IN MAY AND EARN YOUR BEACH BAG!

madson area, let's crush our goal while Lisa is away!

Earn an entry for each new teammate added May 1-10th when we hit the goal!

When we hit this goal, we are doing a drawing for this igloo cooler backpack!



Goal: 50 NEW by May 10th!



happy hour

with the National Sales Directors
TRAINING - INSPIRATION - RECOGNITION - FUN



save the date!
Thursday, June 8th
1:00 pm CST

CHOOSE YOUR WAY TO QUALIFY IN MAY!

- 4 UNIT GREAT START QUALIFIED
- 10 NEW UNIT AGREEMENTS
- PERSONAL GOLD MEDAL



MADSON AREA SALES DIRECTORS

This one is for you.
COMPLETE AN ON-PURPOSE PERFECT 10 IN MAY, JUNE, & JULY AND EARN YOUR MONOGRAMMED BRACELET FROM SNSD LISA MADSON.

Complete the Perfect Track link by the 5th of each following month.

EARN A COACHING ZOOM WITH SNSD LISA MADSON!

MADSON AREA BEAUTY CONSULTANTS QUALIFY IN MAY 2023

<p>1</p> <p>COMPLETE A PERFECT 10 OR HIGHER IN MAY!</p> <p><small>10 perfect or 50 face, 10 interviews, and \$1000 wholesale</small></p>	<p>2</p> <p>DEBUT AS A FIRST-TIME RED JACKET</p> <p><small>Three personal active teammates</small></p>	<p>3</p> <p>DEBUT AS A FIRST-TIME TEAM LEADER</p> <p><small>Five personal active teammates</small></p>
<p>4</p> <p>DEBUT AS A FIRST-TIME ELITE TEAM LEADER</p> <p><small>Five personal active teammates, 10 interviews, and \$1000 wholesale</small></p>	<p>5</p> <p>BE A DIO ON JUNE 1ST</p> <p><small>Direct in Q, outreach with personal active</small></p>	<p>Goals excited to Zoom with YOU! Earn your time with Lisa any of the five ways listed!</p>

GOLDEN RULES ACHIEVERS. ARE YOU READY FOR A MIRACULOUS MAY?

Save the date to zoom with the NSDs!

**WEDNESDAY, JUNE 7TH
7:00-7:45 PM CST**

ALL SALES DIRECTORS + BEAUTY CONSULTANTS WITH \$600+ WHOLESALE IN MAY ARE INVITED TO A TRAINING ZOOM WITH THE NSDS.

7:45 PM CST

ALL SALES DIRECTORS + BEAUTY CONSULTANTS WITH \$600+ WHOLESALE AND ONE NEW PERSONAL TEAMMATE IN MAY ARE ALSO INVITED TO NSD STORY TIME.
(YOU GET TO BE ON BOTH ZOOMS!)

TWO SALES DIRECTORS FROM EACH AREA WILL EARN A COACHING ZOOM WITH ANOTHER NSD.

HIGHEST PERCENTAGE OF GREAT START QUALIFIED CONSULTANTS OVER MAY 2022.
HIGHEST PERCENTAGE OF UNIT WHOLESALE INCREASE OVER MAY 2022.



JAMES, SHAW, & MADSON
NATIONAL AREAS



gift card giveaway

THREE DRAWINGS FOR A TOTAL OF \$140 TO GUESTS!

<p>1</p> <p>beauty your skin</p> <p>CUSTOMERS EARN ONE ENTRY</p> <p>Earn one entry for having a facial.</p>	<p>1</p> <p>besties</p> <p>CUSTOMERS EARN ONE ENTRY</p> <p>Earn one entry for every five names and phone number referrals shared with Beauty Consultant.</p>	<p>1</p> <p>buy product</p> <p>CUSTOMERS EARN ONE ENTRY</p> <p>Earn one entry for every \$50 retail purchased after attending a party or facial.</p>
<p>5</p> <p>book a party</p> <p>CUSTOMERS EARN FIVE ENTRIES</p> <p>Earn five entries for hosting a virtual or in-person Mary Kay party.</p>	<p>5</p> <p>be more knowledgeable</p> <p>CUSTOMERS EARN FIVE ENTRIES</p> <p>Earn five entries for hearing about the Mary Kay opportunity and doing a follow up with the Director.</p>	<p>10</p> <p>become a Beauty Consultant</p> <p>CUSTOMERS EARN TEN ENTRIES</p> <p>Earn ten entries for becoming an independent Beauty Consultant.</p>

CONSULTANTS, WHEN YOUR GUEST WINS, YOU WIN, TOO!
Please confirm with your Sales Director that your Unit is participating.
All entries must be submitted by June 9th.
<https://bit.ly/mondpgiveaway>

Virtual & in-person facials count for this drawing!

Madson Area & Pankow Area Sales Directors & Consultants

MORE THAN A PINK CADILLAC.

A Mary Kay opportunity share event



**MONDAY, MAY 15, 2023
7:30 PM CST**

FEATURING:



You are invited! Quarterly Workshop

Recognition, Career Path classes, inspiration + more!

**SATURDAY, JUNE 24, 2023
9:00 AM TO 1:00 PM**

See you there!
SHERATON
706 JOHN NOLEN DR
MADISON WI



HOSTED BY
NSD SUE PANKOW

\$20
paid to your Sales Director by June 9th

\$25
cash at the door space permitting

Recognition + top 10 Courts is BACK!
Sales Director & Beauty Consultant recognition is due on June 17th in order to be included in the top 10 recognition.
Register & payment must also be completed by June 21st.

recognition is back!

NOTES FOR SALES DIRECTORS
Registration and payment for your 8th members are due on June 17th. Payment options:
check to MADA, one mailed to Lisa (do not use) is Stone Creek Circle Madison WI 53719
or send via paypal to madson@spgq.com
The recognition link must be completed by June 17th for Sales Directors & Beauty Consultants.





Becky Rogers

INDEPENDENT SALES DIRECTOR
6114 CREAMERY CT
MCFARLAND, WI 53558-9010



Save THE Date



at the Kay Bailey Hutchison Convention Center in Dallas, Texas
Registration opens this month!

Registration Fees:
\$250 - Everyone except new Independent Beauty Consultant whose Agreements are accepted by the Company July 1, 2022 – July 1, 2023. Their registration fee is \$225.

\$275 - On-site (space permitting) except new Independent Beauty Consultants whose Agreements are accepted by the Company July 1, 2023. Their registration fee is \$225.

important dates:

Registration Dates: Opens at 8:30 a.m. CT	
NSDs: April 17	
ESSDs and EESSDs: April 19	
ISDs: April 20	
IBCs: April 21	
Seminar Dates:	
Sapphire	July 22–25
Emerald	July 26–29
Diamond	July 30 – August 2
Ruby	August 3–6

SEMINAR savings plan

