

HOT NEWS ABOUT

Rogers Racers!



LET'S CELEBRATE OUR AUGUST QUEENS!



QUEEN OF SALES
Shelly Marcuk

TOP 5 - WHOLESALE!



- | | |
|---------------------|----------|
| 1. SHELLY MARCUK | \$789.00 |
| 2. ALAYNA RICHLÉN | \$612.25 |
| 3. AMY SIODLARZ | \$607.50 |
| 4. NONA HAVEY | \$478.50 |
| 5. MELINDA ANDERSEN | \$320.00 |

Court of Sales

YEAR TO DATE RETAIL
AS OF 9/8/2022
*BASED ON WHOLESALE ORDERS



- | | |
|---------------------|-----------|
| 1. SHELLY MARCUK | \$3612.00 |
| 2. AMY SIODLARZ | \$3066.00 |
| 3. ALAYNA RICHLÉN | \$1881.00 |
| 4. JESSICA BUTLER | \$1078.00 |
| 5. MARTINE OLLE | \$1008.00 |
| 6. NONA HAVEY | \$957.00 |
| 7. ZHANNA SARKISYAN | \$788.00 |
| 8. MELINDA ANDERSEN | \$640.00 |
| 9. AUTUMN MISKO | \$634.00 |
| 10. CINDY MAZZA | \$566.00 |

THANK YOU TO ALL WHO PLACED ORDERS IN AUGUST!

SHELLY MARCUK
ALAYNA RICHLÉN
AMY SIODLARZ
NONA HAVEY
MELINDA ANDERSEN

CINDY MAZZA
JELENA PREDAINA
TALIA ALLHANDS
MARTINE OLLE
JESSICA BUTLER

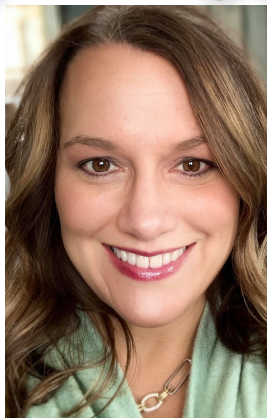
SHEILA FRYE
JAWANA E-ANDERSON
HOPE NORDNESS
LYNDA RUCHTI
SOPHIA HEUER

DONNA MAURER
SARAH KRAYER
AUTUMN MISKO
JERI GROOVER

August Golden Girls!



**BECKY
ROGERS**



**SHELLY
MARCUK**



**AMY
SIODLARZ**



**ALAYNA
RICHLÉN**

Court of Sharing

YEAR TO DATE NEW
QUALIFIED TEAM MEMBERS
AS OF 9/8/2022



YOUR NAME HERE
NEXT MONTH!!!



It's our Cadillac Year!



Coaching & Coffee with Becky!

Earn a Monthly Goal Setting with Becky each month when you are a Golden Girl! PLUS... earn your cute & colorful keychain!



\$600+ Wholesale!

\$14k!

\$12,000

\$10,800

\$9600

\$8400

\$7200

\$6000

\$4800

\$3600

\$2400

\$1200

Beat Our Best!

13% Increase over September 2021!

Cadillac Club!

Earn a Mary Kay Water Bottle from Becky when you hit \$1000 ws in September!



\$1000+ Wholesale!

Cadillac Plus!

Earn cute MK Tote & Water bottle from Becky when you hit \$1000 WS AND 10 Interviews this month!



\$1000+ Wholesale + 10 Interviews!

September Goal: \$14k Wholesale!

Drawings for MK Tumbler at \$5500!
Drawing for MK Tumbler & \$50 at \$8000!

When we hit \$14,000 I will give away \$100 CASH!

Drawing Entry for every \$225 wholesale order!

#RogersRacers
#Better Together

#CadillacOrBust
#TimeToShine

Rogers Racers ON THE MOVE!

TEAM LEADER



AMY SIODLARZ

STAR TEAM BUILDER



JACLYN GAFFNEY

SENIOR CONSULTANTS



JESSICA BUTLER



SHELLY MARCUK



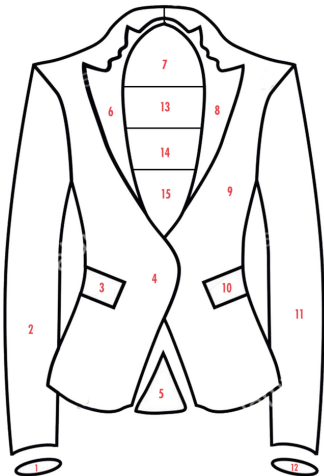
MARTINE OLLE

Track it to
Red Jacket!

IT'S ALL ABOUT

Red

15 Career Surveys to
YOUR Red Jacket!



Color in the numbered areas and write down names as you finish a career survey!

| Name/Number | Name/Number | Name/Number |
|-------------|-------------|-------------|
| 1. _____ | 6. _____ | 11. _____ |
| 2. _____ | 7. _____ | 12. _____ |
| 3. _____ | 8. _____ | 13. _____ |
| 4. _____ | 9. _____ | 14. _____ |
| 5. _____ | 10. _____ | 15. _____ |



Holiday 2022 Launch

Blissful Pomegranate
Satin Hands
Nourishing Shea
Cream, \$12



Blissful Pomegranate
Satin Hands
Pampering
Set | \$36



Silkening
Dry Oil,
\$22



Vinyl Shine
Liquid Lip
Set, \$20 each



Gift With
Purchase



Mary Kay
Masking
Minis, \$18
(set of two)



Highlight Brush
& Contour
Sponge Set, \$15



Gift Box
Set, \$8
(pk./3)



Mens Hair
and Body
Wash Gift
Set, \$28



Women's
Fragrance
Set, \$36



Gift With
Purchase



Madson Legacy Parties!

HAVE YOU JOINED US FOR A LEGACY PARTY YET? INVITE YOUR CUSTOMERS & FRIENDS! WE ARE HAVING SO MUCH FUN!

MAKE SURE TO JOIN THE FACEBOOK GROUPS!

Beauty Sleep Sunday 

WWW.FACEBOOK.COM/GROUPS/BEAUTYSLEEPSUNDAYMADSON/

Switch it up Tuesday 

WWW.FACEBOOK.COM/GROUPS/SWITCHITUPTUESDAY/

Ultimate Thursday 

WWW.FACEBOOK.COM/GROUPS/ULTIMATETHURSDAYMADSON/

Madson Legacy Parties - September 2022 Madson Legacy Parties - September 2022

| SUN | MON | TUE | WED | THU | FRI | SAT |
|--|---------------------------|---|-----|---|-----|--|
| scan with phone for Beauty Sleep Sunday group  | | scan with phone for Switch It Up Tuesday group  | | scan with phone for Ultimate Thursday group  | | |
| | | | | 1 ULTIMATE THURSDAY 2 6:30 PM CST SUE FISCHER 8:30 PM CST ANDREA KRAUSE | | 3 |
| 4 BEAUTY SLEEP SUNDAY 6:30 PM CST ANDREA KRAUSE 8:30 PM CST MARY ZELINKA | 5 HAPPY LABOR DAY! | 6 HOLIDAY PRODUCT PREVIEW 6:30 PM CST BECKY ROGERS 8:30 PM CST BETH MYERS | 7 | 8 ULTIMATE THURSDAY 6:30 PM CST MAGGIE ECKERT 8:30 PM CST SHANNON DUGUAY | 9 | 10 |
| 11 BEAUTY SLEEP SUNDAY 6:30 PM CST SAVANNA ZELINKA 8:30 PM CST PAULA SONSALLA BISEK | 12 | 13 PUMPKIN SPICE 6:30 PM CST JAMIE ROTH 8:30 PM CST CASEY CHITWOOD | 14 | 15 ULTIMATE THURSDAY 6:30 PM CST AMY HANIFL 8:30 PM CST ANDREA KRAUSE | 16 | 17 |
| 18 BEAUTY SLEEP SUNDAY 6:30 PM CST ELLYN JOHNSON 8:30 PM CST LISA RADA | 19 | 20 CONTOUR FOR DAYS!! 6:30 PM CST DIANE COLE 8:30 PM CST AMIE BRADY | 21 | 22 ULTIMATE THURSDAY 6:30 PM CST LISA RADA 8:30 PM CST MARY ZELINKA | 23 | 24 |
| 25 BEAUTY SLEEP SUNDAY 6:30 PM CST NANCY CASTRO 8:30 PM CST ANGELA DEBELL | 26 | 27 FALLING FOR LIP COLORS! 6:30 PM CST HEIDI KENEALLY 8:30 PM CST BETH MYERS | 28 | 29 ULTIMATE THURSDAY 6:30 PM CST MAGGIE ECKERT 8:30 PM CST BECKY ROGERS | 30 |  Scan with phone for folder with all Legacy party documents. |

Don't Miss This!



ZOOM WITH LISA MADSON
SENIOR NATIONAL SALES DIRECTOR
September 2022
A personal coaching zoom with you, your Sales Director, and the #1 National Sales Director in the Diamond Seminar, Lisa Madson!

MADSON AREA BEAUTY CONSULTANTS, CHOOSE YOUR WAY TO QUALIFY IN SEPTEMBER!

| | |
|--|---|
| 1 COMPLETE A PERFECT 10 IN SEPTEMBER! 10 PARTIES OR 50 FACES \$1000 WHOLESALE 10 INTERVIEWS | 2 DEBUT AS A FIRST-TIME RED JACKET! 3+ PERSONAL ACTIVE TEAMMATES |
| 3 DEBUT AS A FIRST-TIME TEAM LEADER! 3+ PERSONAL ACTIVE TEAMMATES | 4 DEBUT AS A FIRST-TIME ELITE TEAM LEADER! 5+ PERSONALS + RED OR 8+ ACTIVE TEAMMATES |
| 5 DIQ ON OCTOBER 1ST 10+ PERSONAL ACTIVE TEAMMATES | |

gift card giveaway

SEPTEMBER 2022

\$160 IN GIFT CARDS GIVEN AWAY TO GUESTS!

THERE WILL BE FOUR DRAWINGS TOTAL!
\$50 GIFT CARD - \$50 GIFT CARD - \$30 GIFT CARD - \$30 GIFT CARD
THE WINNER'S BEAUTY CONSULTANT WINS THE SAME AMOUNT, TOO!
THAT'S A TOTAL OF \$320 IN GIFT CARDS!

| | | | |
|---|---|--|--|
| 1 CUSTOMERS EARN ONE ENTRY Earn one entry for having a facial. | 5 CUSTOMERS EARN FIVE ENTRIES Earn five entries for hosting a virtual or in person Mary Kay party. | 5 CUSTOMERS EARN FIVE ENTRIES Earn five entries for hearing about the Mary Kay opportunity and doing a follow up with the Director. | 10 CUSTOMERS EARN TEN ENTRIES Earn ten entries for becoming an Independent Beauty Consultant. |
|---|---|--|--|

NOTES FOR CONSULTANTS:
Please confirm with your Sales Director that your Unit is participating. All entries must be submitted by October 5th. <https://bit.ly/mandpgiveaway>

Virtual facials count for this drawing!
(customer must participate through comments if it's a virtual Facebook party)

Madson Area & Pankow Area Sales Directors & Consultants

GOLDEN Rules

BE A POSSIBILITY THINKER



PLACE \$600+ IN CUMULATIVE WHOLESALE DURING THE MONTH OF SEPTEMBER TO EARN YOUR GOLDEN RULE KEYCHAIN!

MARY KAY

JOIN MY MK TEAM in September

start for as low as **\$30**

Place a single initial \$225 or more wholesale Section 1 order from Sept. 1 through Oct. 31, 2022, and receive a FREE SkinVigorate Sonic™ Skin Care System with the order.

Agreements must be received and accepted by the Company Sept. 1-30, 2022

MADSON AREA FALL RETREAT 2022

OCTOBER 14-16, 2022
CHULA VISTA WISCONSIN DELLS

Everyone is invited!



Lisa MADSON
SENIOR NATIONAL SALES DIRECTOR

Brittani JENKS
#1 SALES DIRECTOR IN NORTH AMERICA SEMINAR 2022

Mike STRONG
DIAMOND SALES FORCE DEVELOPMENT DIRECTOR

INSPIRATION. RECOGNITION. TRAINING. AND SO MUCH MORE.

MADSON AREA FALL RETREAT 2022

OCTOBER 14-16, 2022

CONSULTANT CONTESTS

RECOGNITION LINK IS DUE OCTOBER 5TH (NO EXCEPTIONS): <http://bit.ly/retreatconsultants>

HELLO, VIP!

VIP Consultants receive reserved seating, a bonus bling button, gifts throughout the event, pizza party on Friday, & breakfast on Saturday!

here is how to qualify:
complete the Perfect 6 in July, August, & September

Perfect 6: 6 parties or 30 faces
\$600 wholesale & 6 interviews

Fall Retreat registration is \$139 when registered and paid by September 22nd.

\$139 when registered & paid by September 22nd.



Registration link: <http://bit.ly/madsonretreat>

No refunds after September 22nd.

Registration is \$154 from September 23rd-30th. Final deadline is September 30th.

\$25 transfer fee per registration from September 23rd-October 14th. Spouse fee is same price. Fee does not include hotel.

Registration includes lunch on Saturday and breakfast on Sunday.

Weekend agenda:

Friday, October 14th
12:30 pm - Director Meeting
Sales Directors & DIQs are invited!
4:00 pm - Registration & Hotel Express Check In begins
5:00 pm - VIP & 100 Faces Pizza Party
7:00 pm - Fall Retreat begins!

Saturday, October 15th
Fall Retreat activities all day!
The evening is free for you.

Sunday, October 16th
Noon - Fall Retreat ends

Hotel registration:
\$139 per night - two queen beds

Sleeping rooms must be booked through this link to receive event pricing (discounted price, waives resort fees & allows for express check in).

Deadline to register for sleeping room & receive event pricing is September 22nd. After this date, pricing is based on room availability.

Changes MUST be made through madsonareaoffice@gmail.com NOT the Chula Vista.

Hotel registration link: <http://bit.ly/retreatsleepingroom>

QUARTER 1 STAR CONSULTANT

All Quarter 1 Star Consultants qualify for a special Star luncheon on Saturday!

BLING, PLEASE!

Earn a bling button on your badge for each month you complete a Perfect Track in July, August, & September.

Perfect 10: 10 parties or 50 faces
\$1,000 wholesale & 10 interviews

Perfect 6: 6 parties or 30 faces
\$600 wholesale & 6 interviews

Perfect 3: 3 parties or 15 faces
\$300 wholesale & 3 interviews

PIZZA PARTY!

All Madson Area Consultants that pamper 100 faces between June 16th and September 30th will be invited to a pizza party with SNSD Lisa Madson on Friday and earn a bonus bling button.

FTP CLUB + GOLD

Move to a new First Time Position of Red Jacket or above OR earn a Gold Medal in July, August, or September and earn a bonus bling button on your badge.

Weekend attire:
Dressy casual. Pants are welcome. No blue jeans, please.



Becky Rogers

INDEPENDENT SALES DIRECTOR

6114 CREAMERY CT
MCFARLAND, WI 53558-9010



to the incredible...

Share Your True Colors!

Express your originality with an endless possibility of *Mary Kay*® colors, and both you and your Independent Beauty Consultant could win a cash prize and an exclusive master class hosted by celebrity makeup artist Jaleesa Jaikaran!

HOW TO ENTER

1. Book a color appointment with your Independent Beauty Consultant, and let her help you create your own custom look using *Mary Kay Chromafusion*® colors or the seamlessly blended hues of the NEW limited-edition* *Mary Kay* Warm Hues Eye Shadow Palette.
2. Complete the entry form on marykay.com/uniquehuecontest, and submit a photo of your new look from Aug. 16 through Sept. 30, 2022, along with a caption explaining why the look is uniquely you.

WINNERS & PRIZES

1. A panel of *Mary Kay* judges will choose the top 13 finalists based on originality and creativity, adherence to the contest theme, and the makeover look and caption.
2. The public will vote on the top 13 finalists to determine the 3 grand prize winners and 10 honorable mention winners.
3. The 3 grand prize winners will each win a \$1,000 cash prize, a basket of *Mary Kay*® favorites and a shared virtual beauty master class for them and up to 10 of their friends. 10 honorable mention winners will each win a \$500 cash prize and a basket of *Mary Kay*® favorites.



My new warm, smoky look reflects my true colors - approachability with a touch of sophistication.



SCAN TO ENTER NOW, and contact your Independent Beauty Consultant today!

Uniquely Hue MAKEOVER CONTEST!

AUGUST 16-SEPTEMBER 30

UNIQUELY HUE!

FIND YOUR TRUE COLORS!



Let's highlight the beautiful hues that make you truly original. Share your customized look in our Uniquely Hue Makeover Contest, and you'll be entered to win a cash prize & an exclusive master class that'll up your Beauty IQ in no time!

SCHEDULE YOUR MAKEOVER TODAY!

*Available while supplies last

