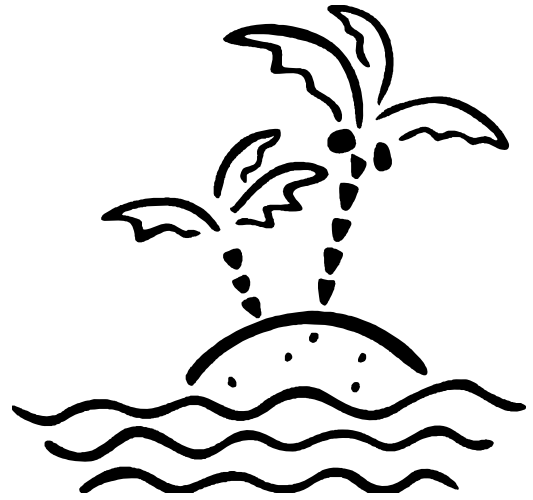# Deserted Island Name Game

At the close of the facial, class or glamour say, "Let's play a fun game!  I want you to pretend you are stranded on a deserted island.  Being the industrious woman that you are, you have built a 3 story grass hut.  One day you happen to be on the balcony of the hut and you see on the horizon a small row boat coming ashore.  When you can see more clearly who is approaching, you notice that it is one gorgeous hunk of a man - can you picture him?  Is it Tom Cruise, Brad Pitt, your husband???  Now, you only have about 5 minutes to rush back into your hut and put on ONE glamour item before you meet him at the shoreline.  What would you make sure you put on - lipstick, eyeshadow, cheek color, bronzer or mascara?  Write down what that one item would be on the back of your profile card.  Okay, now I want you to think of 10 friends, coworkers, family members and their phone numbers, who aren't here tonight, but are over-worked, under-appreciated and deserves some pampering and you're going to write their names and numbers down.  The first person to get to 10 gets that glamour item at 50% off (or free - that's optional). I promise to treat them with the utmost respect and this is what I'll call them and say":

**"Hi, _____, my name is (*your name*) and I have something for you from (*friend's name*).  Do you have a minute?  Great, well I don't know if she's told you, but (*friend's name*) has nominated you to receive a premier pampering package!  Did she tell you?  Well, let me tell you what it includes and you can tell me if it's something you'd like to do, okay?  So you get a complimentary facial, an awesome lip and hand treatment, a glamour session AND a $10/$20 (*your choice*) gift card to use on whatever products you fall in love with?  It's with Mary Kay cosmetics - have you ever tried it?**

**Go into regular Booking script.**

When the first person gets to 10, the others may stop writing because they didn't win, so say, "Now, if you still get to 10, then you can get your glamour item at 25% off!!"